

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 4 2017-18**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	2941364	237102	4636682	228262	14901560	811494	15139722	734026
2	Corporate Agents-Banks	209860	12430	377011	14900	1085162	51736	1238433	62647
3	Corporate Agents -Others	23445	2278	29925	2649	81050	8750	56963	8608
4	Brokers	221851	92179	212590	136083	1204518	399370	745451	430343
5	Micro Agents	162	13	300	15	626	31	458	25
6	Direct Business	257277	132561	428131	84956	1269575	394137	1554843	370611
	<b>Total (A)</b>	<b>3653959</b>	<b>476563</b>	<b>5684639</b>	<b>466865</b>	<b>18542491</b>	<b>1665518</b>	<b>18735870</b>	<b>1606260</b>
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	83146	62149	1167	23.16	296269	77476	1167	23
	<b>Grand Total</b>	<b>3737105</b>	<b>538712</b>	<b>5685806</b>	<b>466888</b>	<b>18838760</b>	<b>1742993</b>	<b>18737037</b>	<b>1606283</b>

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold